

INCONTRA, INC.

(International Concepts and Travel)
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February 2020

Dear Santa Friends,

Each year since 1985 adventurous travelers have circled the globe together with their family and friends wearing Santa Claus suits and spreading goodwill while enjoying a truly marvelous experience making this the 35th anniversary of the Santa Goodwill Tours!

In 2020 we are proud to present:

- **Cork, Ireland** in association with the Chattooga Foundation for athletes with special needs
- **Island of Crete, Greece**
- **Papeete, Tahiti, French Polynesia***

Bearing small gifts and goodwill, participants will have the opportunity to:

- Visit agencies for those in need of the Santas special brand of goodwill
- Share the spirit of the holiday season with those in need
- Be a part of goodwill events while rewarding themselves with a trip of a lifetime!

We are pleased to offer you a choice of **ONE** of the following **DISCOUNT OPPORTUNITIES** for each tour:

- **FULL PAYMENT DISCOUNT OPPORTUNITY***: Send in your application with full payment by check for the basic Santa tour and extension tour(s) on or before March 31, 2020, and receive a \$150 per person full payment discount off of the application basic tour price and a \$25 discount on any pre and/or post optional extensions.
- **EARLY BOOKING DISCOUNT OPPORTUNITY***: Send in your application with a deposit of \$500 per person on or before March 31, 2020 (\$1000 per person if including either of the cruises on Crete or Tahiti) and each person in your party will receive an early booking discount of \$100 off of the application form price for the basic Santa tour. (Applications received after March 31 will be gladly accepted however at the application form price.)

SPECIAL INCENTIVE TO SPREAD THE WORD: For every brand new Santa that you refer that signs up:

- **On or before Jan 31, 2020, you will receive a \$100 per new Santa credit** towards your 2020 Santa tour.
- Between Feb 1 - March 31, 2020 you will receive a \$50 per new Santa credit
- After April 1, 2020 you will receive a \$25 per new Santa credit.
- If you refer **five or more** new Santas in 2020, you'll receive an additional \$50 per new Santa credit **for all referrals**

If you have any questions and/or have friends or organizations that you would like us to contact, please call us at **1-800-338-7673**. We look forward to speaking to you!

Sincerely,

Roxan

Roxan Chen

General Manager, Coordinator – Santa Goodwill Tour

“Do yourselves a world of good while doing good for the world!”